

**Sales Opportunities**   **Sales Opportunities**   **Sales Opportunities**

**metrolandmedia**

**Online Advertising Sales Representative**  
Halton North, Brampton and Caledon/Orangeville

Metroland Digital is growing...and fast. Our digital assets include online and mobile versions of over 30 community newspaper sites along with shopping, automotive, residential living and classified sites. Our services include online ad creation, digital video production, blogging, SEM, content creation, email marketing, email acquisition, reputation management, social media management and (exhale) performance management.

**THE OPPORTUNITY**

Metroland Digital is looking a media savvy representative for our Brampton Ontario Sales Team! This is an excellent opportunity for a dedicated Online Advertising Sales Representative to join our organization. Our Online Advertising Sales Representative will introduce and sell our online marketing solutions to local small and medium sized businesses in the Halton North, Brampton and Caledon/Orangeville areas while achieving aggressive revenue targets. Digital media sales experience is strongly recommended but not essential.

**WHAT WE NEED YOU TO DO**

- Identify and cold call prospects to develop new business.
- Negotiate and structure sales agreements.
- Develop and build strong relationships with clients
- Respond promptly to sales enquiries, and provide thorough customer follow up.
- Consistently deliver against aggressive revenue targets.

**ABOUT YOU**

- 1-5 years experience in sales/account management with a proven history of achieving and surpassing sales targets
- Experience in online or media sales highly recommended
- Strong negotiation, presentation, and telephone skills
- Experience in, and high comfort level with, cold calling to develop new business
- Ability to build and develop effective relationships with clients
- Solid organizational and time management skills
- Ability to work in a fast-paced, dead-line oriented environment
- Strong written and verbal communication skills
- Valid Driver's License and a reliable automobile essential

**Core Competencies**

Drive for Results, Customer Focus, Action Oriented, Interpersonal Savvy Business Acumen, Attention to Detail.

If you have a can-do attitude that is completely contagious and thrive in a fast-paced, change-oriented environment... then this is an opportunity for you.

Interested candidates are requested to email their resume by **January 31, 2013 to: lfeal@metroland.com**. You must include "Online Advertising Sales Representatives" in the subject line of your email.

We would like to thank all applicants for their interest; however, only those who are considered for an interview will be contacted.  
*Metroland is an equal opportunity employer.*

**Hamilton Community News**  
ANCASTER • DUNDAS • HAMILTON MOUNTAIN • STONEY CREEK  
333 Arvin Ave., Stoney Creek ON L8E 2M6 Tel: (905) 523-5800 or (905) 664-8800 Fax: (905) 523-4014

Hamilton Community News, a division of Metroland Media Group Ltd., currently has a full time opening for a motivated and dynamic Account Executive in the Retail advertising area.

Our goal is to find an exceptionally driven, results oriented and experienced sales professional with a proven record of achievement.

Reporting to the Advertising Manager, the successful candidate will be a highly organized and motivated professional with superior customer sales and service skills and have the ability to work cooperatively in a fast paced team environment. Strong verbal and written communication skills are required for presentations, negotiations and problem resolution.

The ability to offer our clients creative advertising solutions is essential, as is the initiative to make cold calls and seek out new business relationships.

As a proven self starter, you will build upon existing accounts and develop new business partnerships and opportunities. A post secondary education in business or other related field would be a definite asset.

This opportunity offers a great earning potential and a competitive total compensation package.

If interested please apply in writing by **February 1st, 2013 to:**

**Attn: Advertising Director  
jmckie@hamiltonnews.com  
Hamilton Community News  
333 Arvin Avenue  
Stoney Creek, Ontario  
L8E 2M6**

find us online at **www.yourclassifieds.ca**

**Legal Services**

**CRIMINAL RECORD?** Don't let your past limit your career plans! Since 1989, confidential, fast affordable - A+ BBB rating. Employment and travel freedom. Call for free info booklet (1-8-now-pardon) 1-866-972-7366 www.RemoveYourRecord.com

**Handy Person**

**DAVE'S A Handyman.** Tiling, Baseboards, Crown Moulding, Doors, Painting, Plumbing, Framing, Drywall repair, & Much more. Over 25 years experience. Specializing in Bathrooms. Dave 905-335-8835

**FREDERIKS HOME** Improvements. Painting, Ceramics, Basement Renos, Hardwood, Bathroom. Licensed and Insured. Call Bob for more details at 905-334-6861 or visit Frederiks.ca.

**HANDYMAN MATTERS** Bonded Insured, Basements, Bathrooms, Renovations, Kitchen, Carpentry, Remodels, Tile, Painting, all handyman work. 905-332-6446, 905-825-5110, 905-875-1259

**Home Renovations**

**VANDEN NOORT** HOME IMPROVEMENTS  
**BATHROOMS/KITCHENS/** Basements, Licensed Gas Installer. Proudly Serving Halton for 24 years. Winner of 5 Readers' Selection Awards. Free Estimates. When you want quality workmanship please phone: 905-484-1580. www.burlingtongeneralcontractor.ca

**CLARKE RENOS-** Serving Oakville for 25 years. Bathrooms, ceramic tile, basement framing, drywall, plumbing and electric, senior discount. Call Allen 905-465-5387.

**COMPLETE RENOS-** Get creative on your budget! Full open concepts, basements, kitchen, bathrooms. Call 905-627-7955.

**G&S CONSTRUCTION.** Home Renovations. Framing, drywall, taping, trim work, doors, painting, kitchens, bathrooms, basements, additions and much more! Call 416-606-9677. www.gandsconstruction.ca

**MIKE'S DRYWALL & Renovations.** Licensed & Insured. Certified Tradesman. Complete Interiors, Frame, Board, Tape, Plaster, Insulation, Paint, Trim, Doors. 30 Years Experience. Free Estimate. 905-515-5505

**TOTAL BUILDING Contractors:** Basements, Bathrooms, Kitchens, Hardwood, Additions, Offices, Carpentry, Painting, Plumbing, Electrical. Residential/Commercial Insured, 25yrs Exp. Geoff 905-842-1449

**Health & Wellness**



**HYPNOSIS FOR** weight loss, as recently featured on Dr. Oz. 100% Safe way to promote natural suppression. No gimmicks. No pills or injections. No deprivation. No more yo yo dieting. check out website: selfmasteryhypnosisclinic.com 289-681-0427

**Obituaries**



**CUMMINGS, Elizabeth**  
Passed away peacefully with her family by her side on Monday, January 28, 2013 at Wyndham Manor in her 96th year. Predeceased by her husband Major Richard Cummings. Loving mother to David (Betty Lou) and the late Molly. Cherished mother-in-law to Paul Ford (Joan). Cherished grandmother to Coleen (Dave), Jane (Bruce), Anne Marie, Richard (Margaret), Elizabeth (Nicholas), Kim (Paul) and Steven (Michelle). Elizabeth will be dearly missed by her 17 great-grandchildren and 4 great-great-grandchildren. Survived by her sister Nan Richmond and predeceased by Isobel Loustel and Andrew Russell. Visitation will be held at the KOPRIVA TAYLOR COMMUNITY FUNERAL HOME, 64 Lakeshore Rd. W., Oakville (1 block east of Kerr St., 905-844-2600) from 3-5 and 7-9 p.m Thursday January 31, 2013. Funeral service will be held at 11:00 a.m. on Friday, February 1, 2013 in the Kopriva Taylor chapel. For those who wish, memorial contributions to the Heart & Stroke Foundation would be appreciated. Condolences through www.koprivataylor.com

**IRWIN, David**  
Entered into the presence of his Lord on January 26, 2013 at the Oakville-Trafalgar Memorial Hospital at the age of 81. Beloved husband of Marilyn for 56 years. Much loved father of David (Joy), Jonathan (Sue), and Stephen (Dorianne). Loving papa to Diana (Kevin) Kinnett, Ian, Rebecca, Victoria and Cole. Survived by his brother Paul (Eunice) and his sister Ruth Sauer. A Memorial Service will be held at Harvest Bible Chapel, 500 Great Lakes Blvd., Oakville at 2 p.m. on Friday February 1, 2013. In lieu of flowers, memorial contributions to David and Jonathan Ministries (www.ubdavid.org) would be appreciated. Condolences through www.koprivataylor.com

**NICKERSON, Kathleen**  
Went into the arms of the Lord on January 28, 2013 at the age of 87. Beloved wife and best friend of Clemmie (deceased). Loving father of Gerald, Gloria, Glenn (Carol), Gordon (Brenda), Graham, Jessica and Gayle (Paul) Harismowich. Cherished Nanny and proud Great-Nanny to many children. Kathleen came from a large family and will be sadly missed by all. Memorial Visitation will be held Friday February 1 from 7-9 pm at the OAKVIEW FUNERAL HOME 56 Lakeshore Rd W., Oakville 905-842-2252. A Memorial Service will be held on Saturday February 2 at 11am in the Oakview Chapel. Online condolences may be offered at www.oakviewfuneral.ca

**Obituaries**

**WOO, Ethel (Estel)**  
Estel's family wish to announce her passing and invite friends to join us to celebrate her life on Saturday February 2 at 1:00 pm at Burlington Alliance Church (4457 New Street, Burlington). Estel had a full and interesting life which began in England. She was married at 19 years old and widowed at a young age. Through connections with the British Council, God sent the gift of Ming into Estel's life. He was a college graduate in England studying Mechanical Engineering and soon returning to Malaysia. Trusting God's perfect plan, Estel followed her heart and left England to marry Ming on Jan 28, 1966. In 1971, with two young daughters, Estel and Ming came to Canada to start another chapter of their journey together. Estel will be fondly remembered by many for her loving service of her Lord and Saviour through the church, the community, and Christian Women's Clubs. She loved to entertain in her home and was always interested in being involved with people. She enjoyed being creative, watching birds, fashion, travelling, and spending time with family. Estel has taught many people the value of helping each other as she led by example. Estel suffered a heart attack on Dec. 30, 2012 and had heart surgery to replace a leaking aortic valve on Jan. 7, 2013. Complications arose that prevented her recovery. She left this world peacefully on January 28, 2013 with family and angels surrounding her. Estel will be deeply missed by Ming, Katharine, Geraldine (spouse Ken), grandsons Robert (24) and Matthew (8), extended family and friends in Canada, San Francisco, England, Malaysia, Singapore, and Australia.



**Collier, Edward "Ted" Charles**  
Passed away at the Georgian Bay General Hospital with his loving wife by his side on Wednesday, January 23, 2013 at the age of 79. Beloved husband of Mona (nee Longlade). Dear step-father to Stephen Berg (Laure) and Russell Berg (Joni). He will be sadly missed by his grandchildren; Leila (and her mother Eileen), Sarah, Thomas and Christopher. Eldest son of the late Reginald and Gladys Collier. Brother of Barbara Post (late Maurice), Joan Leslie (late Wm. J.), Ronald Collier (Elaine), Marilyn Cumming (Tom), and Dianne Shalton (Winston). Brother-in-law to James Longlade (Hedy), Germaine Ingram (John), Donna Longlade, Ann Joubert, and Marilyn Capreol (Rick). Special uncle to many nieces and nephews. Lovingly known as "Mr. Ted" to many children at St. Michael's Catholic School. A celebration of Ted's life will be held on Monday, June 24th at noon. Please email [mvtedcollier@gmail.com](mailto:mvtedcollier@gmail.com) for the venue location or to share a memory. If desired, donations to the Ontario Diabetes Association or Heart and Stroke Foundation would be appreciated. Arrangements entrusted to the **LeCLAIR CREMATION CENTRE**.

**Obituaries**

**CROLL, James B.L. Jr.**  
Peacefully on Thursday January 24, 2013 at Oakville-Trafalgar Memorial Hospital, at age 94. Predeceased by his beloved wife of 70 years, Hilda. Jim is survived by his daughter Rosemary Moree (late Reno) and grandchildren Alexander Moree (Debbie) and Nicole Banfield (Greg). Also survived by his sister Jean and brother Robert. Predeceased by sister Mae and brother Stanley. He will be also missed by numerous nieces and nephews and his many friends he made throughout his life. Jim worked at many jobs in his lifetime. He was a mechanic for Kennedy Ford for many years until retirement, as well he was a projectionist for the old Odeon Theatre in downtown Oakville, following in his father's footsteps. Jim was a Past Master of Oakville Masonic 400, lifetime member of Scottish Rite, White Oaks Chapter, Knights of Templar and an amateur radio enthusiast. Born in Scotland, he moved with his family to Hamilton, then Oakville while still young. Jim was a lovely man who truly enjoyed meeting and talking to people. He always had a smile and always told people to "Have a good one". He will be sadly missed by his family and friends. Visitation will be held at the KOPRIVA TAYLOR COMMUNITY FUNERAL HOME, 64 Lakeshore Rd. W., Oakville (1 block east of Kerr St., 905-844-2600) from 2-4 and 7-9 p.m. Wednesday. Funeral service 11:00 a.m. Thursday January 31, 2013 at Knox Presbyterian Church, 89 Dunn Street, Oakville. Interment Trafalgar Lawn Cemetery. For those who wish, memorial contributions to the charity of your choice would be appreciated. Condolences through www.koprivataylor.com



**LUYK, Kathlyn Ada**  
Passed away on Monday January 28, 2013 at Billings Court Manor. Will be greatly missed by her children Robert (Elly), John, and Carolyn (Bob). Was a cherished Grandmother to 11 grandchildren, and 8 great-grandchildren. Kathlyn was predeceased by her husband Johannes, her parents John and Nellie, and her brothers Jack, George, Robert and Glyn. A private family service was held for Kathlyn at the OAKVIEW FUNERAL HOME, with interment at Trafalgar Lawn Cemetery. Online condolences may be offered at [www.oakviewfuneral.ca](http://www.oakviewfuneral.ca)

**HURLEY, Ada (nee Deely)**  
May 1, 1927 to January 28, 2013 Predeceased by her loving husband Eric. Beloved mother of Susan (and Chuck) Scott, Barbara (and Fred) Van Sickle, Marilyn (and Tony) Silva, Hazel (and John) Sluymmer, and Angela Hurley (and Randy Penner). Loving Gran to seven grandchildren and five great-grandchildren. A celebration of Ada's life will be held at Walton Memorial United Church, 2489 Lakeshore Rd. W., Oakville on Saturday, February 2, 2013 at 2:00pm. Cremation has taken place. In lieu of flowers, donations to Ian Anderson House would be appreciated. Condolences through [www.koprivataylor.com](http://www.koprivataylor.com)