

TORSTAR MEDIA GROUP
TELEVISION

Sales Representative/ Account Executive

ShopTV Canada, Canada's largest English-speaking 24/7 Direct Response Television Station, has an immediate opening for a motivated & energetic Sales Representative/ Account Executive responsible for developing new business in addition to servicing and growing existing business.

We are a division of Metroland Media Group, Ontario's largest and most successful community newspaper publisher (Metroland is a wholly-owned subsidiary of Torstar Corporation). This position is based out of our Hamilton office.

Position Accountabilities:

- Prospecting for new business in airtime media sales and production opportunities
- Maximize sales revenue based on growing client list in breadth and volume with strategy-based solutions for clients and exceptional customer service
- Achieve & surpass specific monthly sales targets for ShopTV Canada
- Actively participate in weekly sales meetings
- Establish, maintain, and strengthen relationships with agency personnel and clients
- Maintain knowledge base of the broadcast industry and trends within DRTV
- Liaise with Producers/ Editors/ Writers when required on production proposals

Competencies/Skills and Experience:

- University/ College Degree and/or 5 years television and/or radio/ print sales experience (Broadcast and/or Direct Response Television sales experience is an asset, but not required)
- Strong desire to prospect for new business
- Strong opener & closer
- Agency experience an asset
- Familiarity with online sales/ marketing
- Excellent interpersonal communication (verbal & written) skills
- Reliable vehicle & valid insurance
- Strong organizational & time management skills
- Computer skills/ Microsoft applications
- Ability to work in a fast paced, dynamic & competitive environment
- Knowledge of the media landscape

Interested candidates are requested to forward their resume and compensation expectations, *no later than July 23, 2010* to: careers@tmgtv.com

Full-time Editor

TMGTV Productions, an award-winning infomercial production company located in Hamilton, has an immediate opening for a full-time editor.

The successful candidate will have a minimum 2 years of experience. We are seeking an editor who can work independently, for different producers, with a strong customer focus and an ability to meet strict deadlines. The successful candidate must have experience in After Effects and Photoshop, and excellent multi-tasking and problem solving skills on Avid Adrenaline systems or higher versions.

Please send dvd/website, resume, and compensation expectations to careers@tmgtv.com by July 23, 2010.

Freelancers

TMGTV Productions, an award-winning infomercial production company located in Hamilton, requires freelancers with a minimum of two years experience for the following positions:

- HD cameraperson JVC 250 quality or higher
- Audio/ Sound Mixer
- Set designer/ props master
- Makeup/ hair artist
- Location scout
- Lighting director
- Food caterer/ craft services
- Casting director
- DOP
- Producer

We're looking for individuals who can work independently with a strong customer focus.

Interested candidates are requested to forward their resume and compensation expectations, *no later than July 23, 2010* to: careers@tmgtv.com

We appreciate the interest of all applicants, however only those selected for an interview will be contacted.



FR0174457

General Help

Part-time positions at Sixteen Mile Sports Complex

Applications are now being accepted for positions at Oakville's state-of-the-art Sixteen Mile Sports Complex in the following areas:

- Maintenance Attendant**
\$10.25-\$10.55
- Customer Service Representative**
\$10.47-\$13.09
- League Convener**
\$14.06-\$17.58
- Time Keeper**
\$10.47-\$13.09

A full list of positions, requirements, application instructions and terms of employment is available online at www.oakville.ca/hr/pe-main.htm

Deadline for application submissions is **Tuesday, August 3, 2010**



Permanent Part Time Positions Available Premier Manufacturing Support Services

located in Oakville, provides janitorial and support services to our customer. We have immediate openings for permanent part time employees working 8 hour shifts every Saturday. You must be able to work any of three shifts. These positions may also be eligible to cover vacation, leaves of absence and other employee absences on weekdays. Experience is not required but an asset. Applicants should be able to communicate fluently in English.

Please send your resume to the address below. Students welcome.
Email: liz.arruda@voith.com

DO YOU LIKE TALKING ON THE PHONE? DO YOU ENJOY WORKING IN A TEAM? DO YOU LIKE \$\$\$\$

NORTHERN PROVINCIAL GROCERS is seeking part time, permanent appointment setters to start work immediately.

Email us and let's work together
Hrs. Mon- Fri. 4:45pm-9:00pm Sat 10am-2:15 pm
EARN up to \$20 per hour Up to 24 hours weekly.
Paid training.
Email trish@northernprovincial.com with resume attached for your interview today!

Health Care/ Medical

Health Care/ Medical

Health Care/ Medical

Health Care/ Medical

Find a home for your compassionate nature, sense of confidence, and superb communication abilities where you can make the most out of your career and life. We have the following opportunity available...



PSW • Shift Care

As a PSW, you must have a PSW certificate and a certificate in basic first aid including certification in CPR-Basic Rescuer Level. This role will have you visiting client homes from periods ranging from four to twelve hour shifts per day. There will be no travel between clients however you must be willing to travel within the Halton region to pick up shifts.

Our flexible scheduling affords you the opportunity to pursue gratifying work that accommodates your lifestyle.

To learn more about us and apply, visit us online or get in touch today by **e-mail: humanresources@acclaimhealth.ca fax: (905) 827-5476**
Acclaim Health is an equal opportunity employer.



[\[www.acclaimhealth.ca\]](http://www.acclaimhealth.ca)

General Help

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growing
Join our Burlington team.

Trillium College is a Private Career College with nine campuses across Ontario. We offer a number of Vocational Career Diploma Programs catering to individuals looking to succeed in a new career. We're in a phase of rapid growth and are looking to expand our sales team.

REGISTRAR

The Registrar is responsible for establishing relationships with potential new students by offering them career solutions through enrollment in Trillium College's Diploma Programs. In this key role, you will be responsible for:

- Prospecting leads, completing contracts & closing new business;
- Providing career counselling and diploma program solutions to clients;
- Managing the full enrolment cycle, tracking sales metrics & meeting sales targets;
- Participating as a key member of the campus team.

YOU possess a strong sales & business development background with a proven record of success in acquiring new business. You possess a sense of urgency & competitive attitude. You have the energy & drive to make numerous follow up calls each day.

WE offer a competitive base salary plus extensive commission package in addition to significant career advancement opportunities.

Please submit your resume to resumes@trilliumcollege.ca no later than July 31, 2010 and quote your salary expectations. No telephone inquiries please.



Quadra Chemicals Ltd., a dynamic, nationally recognized, high performance distribution company seeks a **Warehouse Person** for our Burlington facility.

The ideal candidate will possess:

- High School graduate
- 3-5 years experience shipping and receiving of chemicals
- Ability to operate forklifts
- Supervisory experience an asset
- WHMIS, TDG experience an asset
- Good Computer skills an asset
- Good physical condition
- Team player, self-motivated, able to handle pressure
- Excellent interpersonal, communication, organizational, and problem solving skills

Quadra, selected as one of 50 Best Managed Companies in Canada, and one of the Best Small and Medium Employers in Canada, provides a comprehensive benefits package which includes competitive health benefits, with an employee assistance program, an incentive plan, pension plan, etc.

Please send your resume to: Quadra Chemicals Ltd.
Toll-free fax: 1-866-424-9458
Email: resume@quadrachemicals.com
Attention: Warehouse Burlington
No phone calls please.
Only those candidates with relevant qualifications will be contacted

SHERIDAN College Residence
CUSTOMER SERVICE POSITION

Rotating Schedule
40 hrs/wk
Benefits & pension plan
Email Resume mdiflorio@stayrcc.com

Retail Opportunities

MICHAEL HILL Jeweller Burlington Mall. Wanted Part-time sales professionals with exceptional people skills, and experience in retail sales. Join a supportive team environment with staff rewards and incentives. Mature and positive outlook is essential! Resumes accepted in store 905-632-6896

Salon & Spa

BARBER/ MEN'S Hair Stylist wanted for busy Oakville Plaza. Great hours and wages. Please call 416-881-9372.

Office/ Administration

FRONT DESK Receptionist (F/T) required immediately for busy Cosmetic Surgery clinic in Oakville. Candidate must be extremely personable and professional. Computer skills are essential and a medical administration background is preferred. Please e-mail resume to: info@icls.ca

MARKET RESEARCHER - Work from home. Flexible hours. Must be proficient in MS Office Excel, Word, Outlook or Outlook Express. Office Experience an asset. Send resume to: Marianne.Bennett@SMAworld.com

Paralegal Needed

F/T, Perm. Office in Mississauga requires a licensed Paralegal to assist with small claims court proceedings. Ref#071610
Send resume to: hr@contactresource.com



Sales Opportunities

BURLINGTON'S SUCCESSFUL Rocca Sisters Real Estate Team is looking for a Full time Licensed Buyer Agent. Great opportunity for a high energy person looking for growth. Real estate experience required. Email resume in confidence to: roccahomes@royallepage.ca

Health Care/ Medical

CLINICAL RESEARCH Coordinator required Full-Time. Qualifications: Minimum of 1 year CTC experience in Phase 2-4 Clinical Trials. Completion of a University Degree in Life Science or Health Care. Exceptional organizational, communication, leadership and customer service skills. Please email: info@icls.ca

MEDICAL OFFICE ADMINISTRATOR, F/T, Oakville. Must have Medical Office exp. and/or MOA diploma. Send resume to HR@LMC.CA

REGISTERED NURSE required for busy oral surgery practice in Oakville. Casual position. IV experience required. Call 905-338-2558.